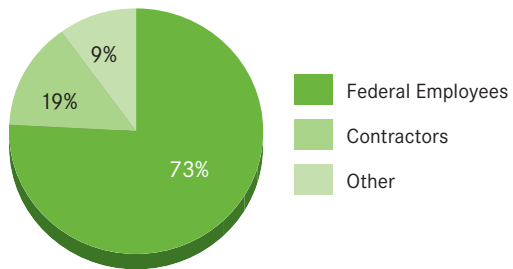
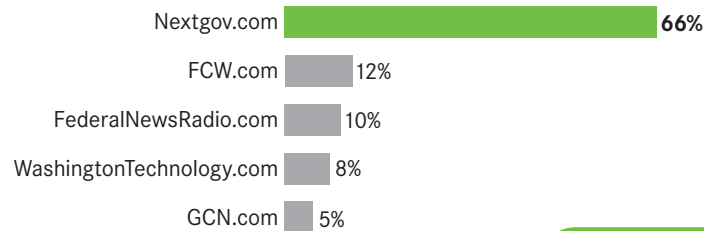


ALL VISITORS

Employment Status

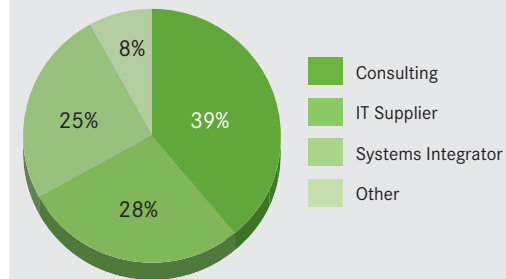


% Ranking Site as Most Helpful to Job

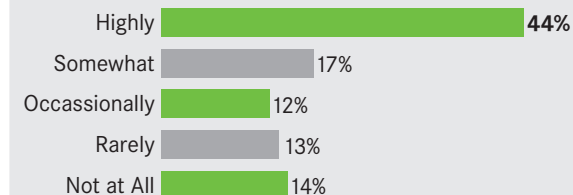


CONTRACTORS

Business Type

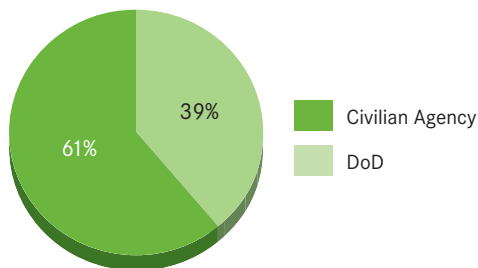


Involvement in Identifying Corporate Teaming Arrangements

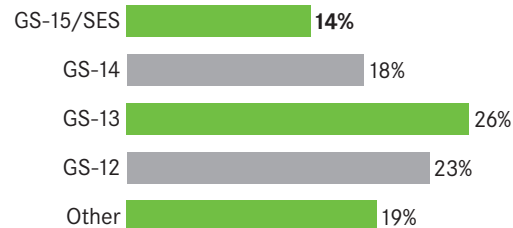


FEDERAL VISITORS

Civilian/Department of Defense

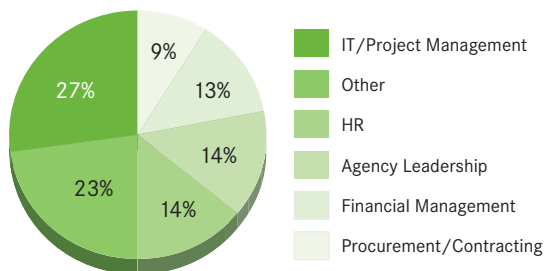


Employment Grade Level

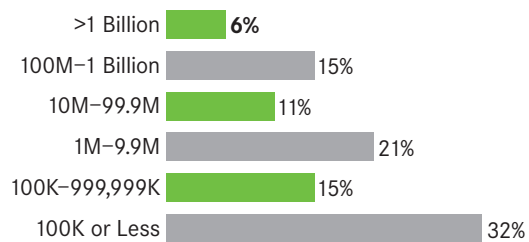


81%
of federal visitors hold job grade of GS-12 or higher.

Functional Responsibilities

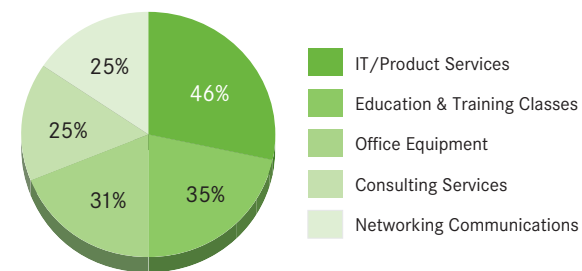


Procurement Involvement: Annual Dollars



53%
of federal visitors are involved in annual purchases of \$1 million or higher.

Product and/or Service Acquisition



Source: 2009 Nextgov Audience Study (No. of Respondents: 918)